



PROFILE TRAIT VALIDATION WORKSHEET

D

Direct

Likes being in Charge

I

Influencer

Likes being with People

S

Supportive

Likes a Routine

C

Cautious

Likes a Defined System

<p>MOST PREDOMINANT</p> <p>Very High Segment</p>	<p>Direct Dominant Ambitious Directing Pioneering</p>	<p>Influential Inspiring Persuasive Magnetic Impulsive</p>	<p>Supportive Passive Predictable Steady Patient</p>	<p>Cautious Perfection Precise Accurate Theoretical</p>
<p>High Segment</p>	<p>Forceful Risk-Taker Challenging Decisive Determined</p>	<p>Trusting Enthusiastic Expressive Polished Generous</p>	<p>Faithful Persistent Cooperative Kind Relaxed</p>	<p>Thorough Contemplative Conscientious Diplomatic Tactful</p>
<p>Average Segment</p>	<p>Competitive Convincing Self-composed Modest Hesitant Evaluates Risks</p>	<p>Charming Sociable Hopeful Open-minded Retiring Assessing</p>	<p>Amiable Reliable Stable Mobile Approachable Alert</p>	<p>Polite Inquisitive Sensitive Self-affirming Instinctive Self-convinced</p>
<p>Low Segment</p>	<p>Conserving Realistic Willing Modest Peace-keeping</p>	<p>Reflective Skeptical Factual Suspicious Aloof</p>	<p>Available Eager Responsive Tense Impatient</p>	<p>Opinionated Independent Unconventional Emotional Free-spirited</p>
<p>Very Low Segment</p> <p>LEAST PREDOMINANT</p>	<p>Team-Player Humble Dependant Self-denying Sharing</p>	<p>Analytical Withdrawn Detached Logical Listener</p>	<p>Testing Energetic Reactionary Dynamic Spontaneous</p>	<p>Uninhibited Obstinate Defiant Fearless Self-Expressive</p>

Likes being in a Team

Likes working Alone

Likes being Spontaneous

Likes working instinctively